# IRONCREST
## INTERNATIONAL

FROM FACTORY TO FOUNDATION™

**GLOBAL SOURCING.**
**RELIABLE SUPPLY.**
**STRONG PARTNERSHIPS.**



### GLOBAL SOURCING
Direct partnerships with leading factories worldwide.

### STRONG PARTNERSHIPS
Built on trust, transparency and long-term commitment.

### QUALITY ASSURANCE
Premium products that meet international standards.

### ON-TIME DELIVERY
Efficient logistics and reliable delivery you can count on.

STRONG PRODUCTION. RELIABLE SUPPLY.

**BUILDING A BETTER FUTURE TOGETHER.**

# IRONCREST INTERNATIONAL

GLOBAL COMMODITY SOURCING • INTERNATIONAL TRADE • STRATEGIC SUPPLY CHAIN SOLUTIONS

## Company Overview



Ironcrest International is a global sourcing and international trade company specializing in the procurement, distribution, and supply chain management of industrial commodities and construction materials.

Through an established network of manufacturers, producers, logistics providers, and financial partners across Asia, the Middle East, Europe, and the Americas, we connect qualified buyers directly with reliable global suppliers.

> ***Our mission is simple:***
> *deliver high-quality products at competitive pricing while creating secure, transparent, and dependable international supply chains.*

With more than 20 years of international trade experience — dating back to our origins as DINORIO Imports — our team has built long-term relationships with manufacturers and industry professionals throughout the world. This experience enables us to identify opportunities, negotiate favorable commercial terms, and manage transactions from initial inquiry through final delivery.

## What We Do

Ironcrest International serves as a strategic sourcing and procurement partner for companies seeking dependable international supply solutions.

- Global supplier identification and qualification
- Direct factory sourcing
- International procurement
- Contract negotiation
- Commercial and technical coordination
- Logistics coordination
- Import and export support
- Supply chain development
- Long-term purchasing partnerships
- Market intelligence and pricing analysis

## Industries We Serve

- Cement producers and distributors
- Ready-mix concrete companies
- Construction material suppliers
- Infrastructure developers
- Industrial manufacturers
- Government and institutional procurement organizations

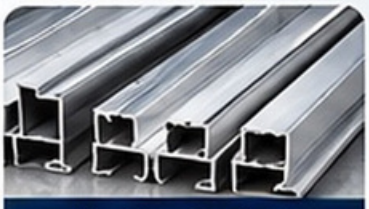
# Products

Our global sourcing network includes:


Portland Cement


Blended Cement


Rebar


Aluminum Products


Steel Products


Agricultural Commodities


Industural Raw Materials


Additional construction and industrial commodities based on customer requirements

## Our Global Network

Ironcrest has developed strategic relationships with manufacturers and partners throughout:

- Vietnam
- India
- United Arab Emirates
- United Kingdom
- Turkey
- Southeast Asia
- North America

These relationships provide access to reliable production capacity while allowing customers to purchase directly from qualified manufacturing sources whenever appropriate.



## Why Ironcrest?

**Global Relationships**
We have spent years building trusted partnerships with manufacturers and suppliers worldwide.

**Competitive Pricing**
Our direct sourcing model helps customers reduce procurement costs while maintaining quality.

**Quality Assurance**
We coordinate technical documentation, certifications, and product specifications to ensure requirements are met.

**Supply Chain Reliability**
Ironcrest works to establish dependable, long-term supply programs rather than one-time transactions.

**Commercial Experience**
Our team understands international trade procedures, negotiations, logistics coordination, and global procurement.

**Personalized Service**
Every customer receives tailored sourcing solutions designed around their specific operational and purchasing requirements.



*Building Global Partnerships. Delivering Reliable Supply.*

IRONCREST INTERNATIONAL

IRONCREST INTERNATIONAL

POWERING GLOBAL TRADE.



# DOES IT MAKE SENSE TO BUY DIRECT?

For businesses in Upstate New York, buying cement direct from our Vietnam factory partners makes real business sense.

## THE ADVANTAGES OF BUYING DIRECT FROM FACTORY

### 1. SIGNIFICANT COST SAVINGS

Eliminate multiple middlemen, markups, and unnecessary fees. Buying direct from the factory reduces your total landed cost and improves your bottom line.

**ESTIMATED SAVINGS:**
**$20 – $40+ PER MT**
Depending on volume and market conditions.

### 2. CONSISTENT, PREMIUM QUALITY

Our partner factories manufacture cement to international standards (ASTM C150 – Type I, II, V and blended cements). You get the same high-quality product, every time.

**CERTIFIED QUALITY.
RELIABLE PERFORMANCE.
PEACE OF MIND.**

### 3. RELIABLE & SECURE SUPPLY

Direct relationships with the factory mean better control, production visibility, and priority scheduling—reducing the risk of delays and shortages.

**STRONG PARTNERSHIPS.
STABLE PRODUCTION.
ON-TIME DELIVERY.**

### 4. GREATER TRANSPARENCY & CONTROL

From production to shipment, you know exactly where your product is coming from, how it's handled, and when it will arrive.

**FULL TRANSPARENCY.
BETTER PLANNING.
FEWER SURPRISES.**

### 5. COMPETITIVE EDGE IN YOUR MARKET

Lower costs and dependable supply allow you to price more competitively, win more projects, and strengthen customer relationships.

**WIN MORE BIDS.
BUILD STRONGER RELATIONSHIPS.
GROW YOUR BUSINESS.**

### 6. BUILT FOR THE LONG TERM

We're more than a supplier—we're your long-term sourcing partner, invested in your success with dedicated support at every step.

**LONG-TERM PARTNERSHIP.
DEDICATED SUPPORT.
YOUR SUCCESS MATTERS.**

## DIRECT VS. TRADITIONAL SUPPLY CHAIN

**TRADITIONAL WAY**

Factory → Exporter → Trader → Distributor → Wholesaler → You

Multiple markups. Higher costs. Less control.

**BUYING DIRECT**

Factory → IRONCREST INTERNATIONAL → You

Fewer middlemen. Lower costs. More control. Better results.

### THE BOTTOM LINE

Buying direct from the factory isn't just about saving money. It's about quality you can trust, supply you can count on, and partnerships that help your business grow.

**SMARTER SOURCING.
STRONGER RESULTS.**

IRONCREST INTERNATIONAL

POWERING GLOBAL TRADE.

DIRECT FACTORY RELATIONSHIPS
PREMIUM QUALITY CEMENT
RELIABLE SUPPLY. REAL SAVINGS.

PROUDLY SUPPORTING UPSTATE NEW YORK'S GROWTH & INFRASTRUCTURE

**LET'S BUILD A STRONGER SUPPLY CHAIN TOGETHER.**

**CONTACT US TODAY TO LEARN MORE.**

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# GLOBAL STRATEGIC PARTNERSHIPS

## STRATEGIC PARTNERSHIPS ACROSS ASIA, EUROPE, THE MIDDLE EAST, AND NORTH AMERICA.

Ironcrest International has built long-term relationships with trusted manufacturers and suppliers across key regions, ensuring consistent quality, competitive pricing and reliable supply for our global customers.



### 1. VIETNAM

**PREMIER MANUFACTURING PARTNER**

Our strategic partnerships with leading Vietnamese factories give us direct access to high-quality cement, construction materials and more.

- Direct Factory Relationships
- Consistent Quality
- Competitive Pricing
- Reliable & Scalable Supply

- Cement (ASTM Compliant)
- Construction Materials
- Rebar & Aggregates
- Long-Term Capacity
- Quality Assurance



### 2. TURKEY

**STRATEGIC SUPPLY PARTNER**

Partnering with top Turkish manufacturers to deliver premium products and proven expertise across a wide range of industries.

- Advanced Manufacturing
- Strict Quality Standards
- Global Market Expertise
- Trusted Long-Term Partnerships

- Poultry & Food Products
- Building Materials
- Industrial Commodities
- Advanced Production
- Strict Quality Standards



### 3. INDIA

**ALUMINUM & INDUSTRIAL COMMODITIES.**

Strong relationships with India's leading mills and suppliers provide access to high-grade aluminum and other industrial commodities.

- Direct Mill Relationships
- Multiple Grades Available
- Flexible Terms (FOB/CIF)
- Large Volume Capacity

- Aluminum (LME-Linked)
- Multiple Grades
- Direct Mill Relationships
- Flexible Terms (FOB/CIF)
- Large Volume Capacity



### 4. DUBAI (UAE)

**GLOBAL TRADE & LOGISTICS HUB**

Our presence in Dubai connects us to global markets and provides efficient access to sourcing, logistics and trade solutions worldwide.

- Global Trade Hub
- World-Class Logistics
- Business Friendly Environment
- Gateway to Emerging Markets

- Sourcing & Procurement
- Logistics & Re-Exports
- Trade & Finance Solutions
- Market Access
- Global Connectivity



### 5. UNITED KINGDOM (LONDON)

**EUROPEAN COMMERCIAL & DISTRIBUTION PARTNER**

Our base in London strengthens our access to European markets and provides commercial expertise, distribution support and strategic partnerships.

- European Market Access
- Strategic Commercial Partnerships
- Regulatory Expertise
- Efficient Distribution Network

- Commercial Representation
- Market Development
- Distribution Partnerships
- Regulatory Compliance
- European Market Access

## OUR COMMITMENT TO PARTNERSHIP

**TRUST**
Built on integrity, transparency and mutual respect.

**RELIABILITY**
Delivering on our promises, every time.

**COLLABORATION**
Working together to create long-term value.

**QUALITY**
Committed to the highest standards in everything we do.

**GROWTH**
Building sustainable success for our partners.

**GLOBAL IMPACT**
Connecting markets, strengthening communities.

**BUILDING GLOBAL PARTNERSHIPS.**
**DELIVERING LOCAL SUCCESS.**

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INTERNATIONAL
POWERING GLOBAL TRADE.

# WHY PARTNER WITH IRONCREST

FROM FACTORY TO FOUNDATION™



## EXPERIENCE. INTEGRITY. RESULTS.

At Ironcrest International, we are more than a supplier—we are a strategic partner committed to your long-term success. Our global reach, industry expertise and customer-first approach ensure value at every step.

20+ YEARS

### 20+ YEARS OF EXPERIENCE

Decades of international trade expertise and strong relationships across global markets.

### GLOBAL PROCUREMENT EXPERTISE

Direct partnerships with leading manufacturers and mills ensure competitive pricing and consistent quality.

### TRANSPARENT & RELIABLE PARTNERSHIPS

Built on trust, transparency and integrity—delivering on promises with clarity and accountability.

### END-TO-END LOGISTICS SOLUTIONS

From factory to final destination, we manage the entire supply chain for seamless and on-time delivery.

### QUALITY ASSURANCE

Strict quality control and compliance with international standards to meet your exact specifications.

### SUSTAINABLE GROWTH TOGETHER

We focus on building long-term value and supporting your growth in every market.

## BUILDING GLOBAL PARTNERSHIPS. DELIVERING LOCAL SUCCESS.



CEMENT



ALUMINUM



POULTRY



AGGREGATES & BUILDING MATERIALS

**5+**
STRATEGIC REGIONS
Strong partnerships across Asia, Europe, the Middle East and beyond.

**100+**
TRUSTED MANUFACTURERS & MILLS
Direct relationships with leading factories and suppliers.

**MULTIPLE COMMODITIES**
Cement, Aluminum, Poultry, Gravel, Rebar and more.

**ONE GOAL**
Your success is our mission.

## LET'S BUILD SOMETHING GREAT TOGETHER.

We welcome the opportunity to discuss how Ironcrest International can support your business with reliable supply, competitive pricing and strategic partnerships.

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SCAN TO CONNECT



INTEGRITY · PARTNERSHIP · QUALITY · GLOBAL REACH · RESULTS

## BUILDING GLOBAL PARTNERSHIPS. DELIVERING LOCAL SUCCESS.

